

# Xenia A. Melkova

Senior Attorney  
*Corporate, Finance and Investments*

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Xenia Melkova is a senior attorney in King & Spalding's Moscow office and a member of the Corporate Practice Group. Xenia's principal areas of practice are corporate and regulatory matters with the focus on technology, media and telecom industry, advising clients on employment issues, business structuring, information distribution and content production, as well as data protection issues.

Xenia has an extensive experience in intellectual property matters focusing on Internet regulation and new technologies, film and television industry, software and hardware development and licensing matters, and personal data protection regulation.

Xenia has been involved in a number of major projects involving international transactions and establishment of joint ventures and has advised clients in corporate and contractual matters in Russia.

## Matters

Participated in drafting deal documents and negotiating terms of a complex transaction for sale and operation of a petrochemical transshipment terminal in Russian port to a consortium of investors including Russian Direct Investment Fund (RDIF)

Represented one of the leading U.S. telecommunications companies in connection with expansion of its operations into Russia and structuring a full-scale presence, including corporate, regulatory and contractual issues

Advised international media holdings on potential corporate structuring strategies to comply with amendments in Russian mass media regulation

Participated in representing a major Russian telecom operator in a contemplated acquisition of a group of companies engaged in cable TV and IPTV business

Representing a Hollywood film production studio in connection with two co-production projects with Russian producers from pre-production stage to TV distribution deals

Participated in representing a Russian supercomputer, software, device and integrated circuit

manufacturer on contractual issues in connection with software and device development and licensing and in respect of a computer cluster solution, equipment and related services supply

Advised a major Russian telecommunications holding in connection with acquisition of one of the largest multiplex cinema-operating companies in Moscow region and St. Petersburg

Advising on a regular basis major international TV channels (Fox Channels, NBC Universal, National Geographic, Eurosport, Chello Zone) in connection with operation in Russia, including obtaining state registrations and permissions, dealing with operators and local authorities

Advising a number of foreign telecommunication companies from world's largest media groups on mass media operation and broadcasting, including corporate structuring, regulatory issues, advertising issues, licensing and contractual relationship with local networks

Advising major Hollywood production and distribution studios on various matters related to picture co-production and acquisition of film distribution rights in Russia

Represented Hollywood major in connection with casting Russian actors in studio blockbuster

Participated in representing a major media and entertainment group in connection with a contemplated acquisition of a Russian network of TV stations

Advised a Russian investment fund in connection with acquisition of one of the major Russian publishing houses

Advising media and entertainment companies on personal data protection issues, including matters involving registration and operation of web-sites in Russia

## Credentials

### EDUCATION

Law Studies, Moscow State University, cum laude

### ADMISSIONS

Russia

### LANGUAGES

English

French

Japanese

Russian

## Insights

### ARTICLE

*August 20, 2019 • Source: Global Investigations Review*  
Data Privacy & Transfer in Investigations

*March 4, 2019 • Source: Chambers Global Practice Guides*  
Law and Practice. TMT 2019 Russia

### CLIENT ALERT

Data Localization in Russia: Now Backed with Big Fines

[VIEW ALL ON KSLAW.COM](http://www.kslaw.com)

## News

### CASES & DEALS

*November 3, 2015*

King & Spalding Advises SIBUR Holding on the Sale of a Marine Terminal in Ust-Luga

### RECOGNITION

*June 3, 2019*

King & Spalding Advises on Two Award Winning Deals at Association of International Petroleum Negotiators Summit Awards