

Moustafa K. Said

Partner
Corporate, Finance and Investments

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Moustafa Said has extensive experience in real estate, particularly in hotel and branded residence developments. A partner in our Real Estate and Corporate, Finance and Investments, Moustafa works with clients on a wide range of real estate transactions.

With considerable experience in the United Arab Emirates, the Kingdom of Saudi Arabia and other jurisdictions in the region, Moustafa represents property developers, banks, facility managers, consultants and others in a variety of real estate ventures. He frequently handles property structuring, development, leasing, facilities management and joint ventures, along with other commercial matters.

Moustafa also advises owners and operators on all aspects of hotel and branded residence developments throughout the Middle East, Asia and Africa.

He has been recognized as a leading real estate lawyer by *Chambers Global* from 2014 through 2020, and by *Legal 500 EMEA* for 2014, 2016. and 2017

Matters

Advised **Jabal Omar Development Company** on Alinma Bank's \$1.6 billion purchase of three Makkah hotels and a retail property. This was the largest hotel deal in the world in Q1 2017.

Advising **twofour54** on the appointment of Aldar Properties to build a new media and entertainment free zone in Yas Island, Abu Dhabi. The project is part of a AED 12 billion development of the southern part of Yas Island by the master developer Miral Asset Management.

Advised **NBK Capital Partners** on the acquisition of Hartland International School located in Meydan, Dubai, from the Sobha Group, and subsequent leaseback to the existing school operator, being a subsidiary of the seller.

Advised **Select Group** with respect to the development of a three-tower, mixed-use development including a Jumeirah-branded hotel, Jumeirah Living-branded residences and unbranded residences.

Advised **RP Group** with respect to the development of a mixed-use building including a Jumeirah-branded hotel, Jumeirah Living-branded residences and unbranded residences.

Advising **Jeddah Economic Company** regarding the title structuring and sub-developer plot sales strategy for the “Jeddah Economic City” mixed-use, residential, commercial, retail and entertainment master community.

Credentials

ASSOCIATIONS

Victoria, Australia Admitted 5/6/2002; (Reg. # P0020464)

LANGUAGES

Arabic

Recognition

Recognized as a leading real estate lawyer

CHAMBERS GLOBAL, 2014–2017

Leading EMEA real estate lawyer

LEGAL 500, 2014 AND 2016

Insights

CLIENT ALERT

October 27, 2015

New Abu Dhabi Strata Law

February 11, 2015

Abu Dhabi Global Market: Real Estate Strata Title Regulations

Events

SPEAKING ENGAGEMENT

March 25, 2021

Michael Rainey, Zaid Hadir Al-Farisi, Moustafa Said to Present to Deloitte Middle East Real Estate Team About Saudi Arabian Real Estate Law

News

CASES & DEALS

June 27, 2021

King and Spalding Advises Cerberus Frontier on Partial Acquisition of United Eastern Medical Services

IN THE NEWS

July 8, 2021 • Source: Global Legal Chronicle

K&S advises Cerberus Frontier on its deal with Olive Rock Partners to acquire a minority stake in United Eastern Medical Services

RECOGNITION

April 15, 2021

Legal 500 EMEA 2021 Recognizes King & Spalding among the Top Firms in Europe, the Middle

East and Africa

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