

Merrick White

Partner
Corporate, Finance and Investments

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Merrick White specialises in global oil, gas, LNG, refining and petrochemical project development. As a partner in our Projects and Construction practice, Merrick advises clients on all aspects of energy-related development projects and transactions, from the granting of upstream concession agreements to the acquisition and disposal of energy assets; the development of refineries, petrochemical projects, LNG, gas and oil production and transportation infrastructure; and the sale of oil, gas, LNG and petrochemical products.

With nearly three decades of experience, Merrick works with clients on the legal, commercial, business development and engineering aspects of the Resources and LNG industries, particularly in Asia and Africa.

In addition to his legal qualifications, Merrick is a Chartered Chemical Engineer. He has spent over 23 years in Asia (including seven years in Jakarta) successfully developing major infrastructure projects, and 13 years in engineering and commercial roles with British Gas Exploration & Production, Gulf Indonesia and ConocoPhillips.

Since 2012, Merrick has been recommended as a Leading Lawyer in Chambers Global for Project work, and from 2008 for Oil and Gas, where he is ranked Band 1. He was also recognized by Chambers Global in 2019, as well as by Chambers Asia-Pacific in 2019, for his work across the oil, gas and LNG industries.

Matters

Practice Areas

All aspects of upstream oil and gas developments
Gas sales and gas pipeline developments
LNG sales, liquefaction and regasification terminals
Resources M&A
Refining and petrochemical project development

Representative Experience

Oil and Gas M&A

Conrad on the conversion of the conventional Duyung PSC to the new Indonesian Gross Split PSC and the subsequent sale of a 15% Participating Interest in the PSC to Coro Energy

Coro Energy in relation to the acquisition of an interest in the Bulu PSC in Indonesia

Batavia Oil in relation to the acquisition of an interest in the Kakap Production Sharing Contract in Indonesia

Ophir Energy on the acquisition of several upstream exploration and production assets in Indonesia, Vietnam, Malaysia and Bangladesh from Santos

Ramba Energy on the sale of various participating interest in the Lemang PSC, Indonesia

a Singapore energy company on the sale of multiple Indonesian PSC assets

Pearl Oil on the sale of their interests in several PSCs in the Salawati basin, Indonesia

Advising an Independent Oil Company on the acquisition of Dutch holding company with a PSC interest in a Natuna Sea PSC

Advising PDO on the sale of its interest in the Mukhaizna field to Occidental and the associated commercial arrangements

Advising an operator on its pre-emption rights and development options in relation to a Libyan oil field

Advising the operator on the sale of an interest in a Libyan oil field

Advising an international oil company on the sale of an interest in a major PNG LNG development.

Advising an international oil company on its bid for an offshore LNG PSC in Indonesia

Advising Kris Energy on the acquisition of interests in PSCs in Indonesia, Vietnam and Cambodia

Advising an oil company on the sale of interests in Petroleum Licences in PNG

Advising several oil companies on multiple farm-ins in Indonesia, PNG and Thailand

Oil and Gas Developments

Conrad on all aspects of their gas field development, gas transportation agreements and cross border gas sale for the Duyung PSC

a Natuna Sea PSC Operator on its international and domestic gas sales and gas transportation agreements for sales from Natuna Sea gas fields to Singapore and Batam

a Natuna Sea PSC operator on the first pipeline Gas Swap agreement concluded in Indonesia

a Natuna Sea PSC operator on the first international, multi-pipeline system gas swap in Asia

the Operator of a Natuna Sea FPSO on various issues relating to the vessel's Class and its replacement

an Operator in relation to the facilities and export pipeline construction agreements for an offshore gas field development in Indonesia

multiple oil companies on their reserve based loan facilities secured on production in Indonesia, Thailand, Philippines and China

West Natuna Gas Project – leading the Kakap PSC's market development, gas sales and transportation negotiations with the gas buyer, SembGas, Pertamina and the other PSCs involved. The role included ensuring that the documents and underlying risk structure were bankable from a project finance perspective and assessing the best option for financing of the \$350m WNG pipeline. The assessment covered the PMA, LNG Model and PSC Finance model

the lenders to the Sengkang power project on the gas supply arrangements for the power station and their interaction with the PPA

the operator of a Sakhalin gas project on its gas sales to Gazprom

the operator of a West Java PSC on its gas sales to PLN and its appointment as Seller under the new Oil & Gas law

the lenders to the Turkmenistan to China gas pipeline, including advice on the gas sales and gas transportation agreements

a Middle East gas purchaser on its gas transportation, gas purchase and gas on-sale arrangements for an international pipeline gas purchase

Manager Domestic Gas Marketing – leading the development of Gulf's domestic gas business including developing sales in Sumatra, Batam, East Java and West Java

the ADB and leading the negotiations for the Gas Sales, Gas Transportation, Pipeline Network Code, Inter-Governmental and Host Government agreements for the Turkmenistan, Afghanistan, Pakistan to India (TAPI) pipeline project, including the gas allocation arrangements

an acquirer of an interest in the Kakap PSC Gas Project in Indonesia on acquisition financing for the purchase of an interest in this highly successful gas project

West Africa FLNG on project financing of a floating LNG vessel in West Africa

Pearl Energy on the construction and gas sale agreements for the Ruby Gas project in Indonesia

Mubadala Petroleum on the engineering contracts for the Manora Oil field, offshore Thailand

Drilling

Advising an Operator on a rig sharing agreement for wells in Indonesia

Acting for a drilling company in relation to a dispute over a rig contract in Venezuela

Advising an operator on its drilling contract and rig sharing agreement for exploration wells in Indonesia and Vietnam

Acting for an Asian drilling company in relation to its rig contract negotiations in Asia

Advising several oil companies on their negotiations with drilling companies for rigs and other well services

Advising several oil companies in relation to their liability arrangements post Macondo

Acting for a private equity group on its bid for Abbot Drilling

LNG

Advising multiple clients on Master Sale and Purchase Agreements, including the development of standard form agreements and the negotiation of counter party standard form agreements

Advising Anadarko's Mozambique LNG project on all aspects of its LNG sales and shipping arrangements, including LNG SPAs with buyers in the Middle East, India, S. E. Asia, China and Japan

Advising an LNG company on its gas purchase, LNG production, LNG shipping, LNG Regasification and gas sales for an integrated LNG development in Asia

Advising an Indonesian LNG FSRU plant developer on its long term and short term LNG purchases, construction contracts for its FSRU, LNG break bulk and distribution and re-gasified LNG on-sale arrangements

Advising the developer of an Indian re-gasification project on its LNG regasification tolling agreements

Advising an Australian LNG producer on its bid to become Singapore's LNG aggregator

Advising BG in its role as Singapore LNG aggregator

Advising the developer of an Australian LNG project on its throughput arrangements for third party business

Separately advising two different LNG sellers on their price re-negotiations under their LNG SPAs

Advising Pertamina on its long term charter arrangements for its US purchased LNG

Advising an Indian gas company on its purchase of LNG from the Cheniere LNG plant in the US

Advising an Indian gas company on its master LNG purchase agreement for purchases of US LNG

Advising a Singapore energy company on its master LNG purchase agreement

Advising several investment banks on LNG spot sales throughout Asia

Advising an International Oil Company on its spot sales of LNG to India

Advising the sponsors of the Shtokman LNG project in Russia on their gas development arrangements including process throughput arrangements

Advising the developer of a PNG LNG facility on all the project development agreements

Refinery and Petrochemicals M&A

Advising a bidder on the acquisition of Esso's refinery and retail network in Malaysia

Advising an Indian oil refinery company on the sale of an interest in the refinery to an international oil trader, including advising on the purchase of crude oil, sale of refined products and commercial optimisation of the refinery and refinery terminal arrangements

Advising Shell on the disposal of part of its chemical and storage business in Thailand

Advising Shell on the disposal of part of its petrochemical business in Vietnam

Refining and Petrochemicals

Advising an Indian oil refinery company on the sale of an interest in the refinery to an international oil trader, including advising on the purchase of crude oil, sale of refined products and commercial optimization of the refinery

Acting for the sponsor of a major Singapore greenfield petrochemical project on its feedstock and utility supply (steam, waste water and cooling water), product storage arrangements with third party storage terminals and product sales arrangements

Advising a super-major on the separation of its Thai product storage and terminal business from its petrochemical business, the contractual arrangements for third party use of the storage and terminals and the subsequent sale of the business

Acting for a Singapore petrochemical plant on its product sales and feedstock purchase arrangements

Acting for a super-major on the separation of part of its petrochemical business, including the development of facilities sharing agreements, and the subsequent sale of the separated business

Advised an Indonesian petrochemical company on its financing for new projects in Indonesia

Advised on the acquisition of a S.E. Asian refinery and storage terminal

Advised a Singapore petrochemical company on its long term feedstock supply

Advising an Indian company on the development of a Nigerian fertilizer plant and materials terminal

Advised a Thai refinery on its feedstock supply and product offtake arrangements

Advised an Indonesian refinery on its feedstock supply and product offtake arrangements

Credentials

ADMISSIONS

England and Wales

ASSOCIATIONS

England & Wales (Admitted 1/10/2007; Reg. # 406474)

Recognition

A "great blend of knowledge and expertise"

CHAMBERS ASIA-PACIFIC, 2019, QUOTING A MARKET SOURCE

Band 1: Energy & Natural Resources: International - Singapore

CHAMBERS GLOBAL, 2019

Leading Lawyer: Projects

CHAMBERS GLOBAL, 2012–2019

Leading Lawyer: Oil & Gas

CHAMBERS GLOBAL, 2008–2019

Band 1: Energy & Natural Resources: International - Singapore
CHAMBERS ASIA-PACIFIC, 2019

Spotlight Table: Oil & Gas - Singapore
CHAMBERS ASIA-PACIFIC, 2019

Foreign Expert for Indonesia: Singapore Projects & Energy
CHAMBERS GLOBAL, 2019

Band 2: Projects & Energy (International Firms) - Indonesia
CHAMBERS GLOBAL, 2019

Leading Lawyer: Oil & Gas
CHAMBERS ASIA-PACIFIC, 2019

A "strong technical background."
CHAMBERS GLOBAL, 2017, QUOTING A MARKET SOURCE

"Very strong in negotiation and helps me tremendously."
CHAMBERS GLOBAL, 2017, QUOTING A CLIENT

Insights

ARTICLE

October 1, 2019 • Source: *Chambers Energy: Oil & Gas 2019 Second Edition*
Chambers Energy: Oil & Gas 2019, Indonesia Law and Practice

NEWSLETTER

October 8, 2019

Energy Newsletter - October 2019

February 5, 2018

Energy Newsletter - February 2018

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Events

CONFERENCE

May 17, 2018

Emerging Markets' Gas Sales Agreements – Avoiding the Common Pitfalls

SPEAKING ENGAGEMENT

July 31, 2019

Merrick White to Speak at Gas Indonesia Summit & Exhibition

May 30, 2018

Richard Nelson, Merrick White to Host Workshop at Platts LNG & Natural Gas Markets Asia Conference

[VIEW ALL ON KSLAW.COM](#)

News

CASES & DEALS

June 18, 2019

Anadarko Announces Final Investment Decision on Mozambique LNG

IN THE NEWS

August 7, 2019 • Source: *Energy Intelligence*

Merrick White comments on Osaka Gas taking the Exxon Mobil-operated PNG LNG project to arbitration, a move that could start a trend of buyers challenging contracts that have become untenable in today's LNG market

RECOGNITION

June 3, 2019

King & Spalding Advises on Two Award Winning Deals at Association of International Petroleum Negotiators Summit Awards

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