

James R. Stull

Partner
Corporate, Finance and Investments

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James Stull is a partner based in the Dubai office in our Private Funds and Capital Markets practices. James primarily focuses on advising sponsors of private investments funds and REITs.

James regularly represents Middle East and international sponsors to establish conventional and Shari'ah compliant funds to invest in various assets classes, including private equity, venture capital, real estate, energy and infrastructure, listed equities, sukuk and bonds, mezzanine and senior credit, and other alternative assets.

James advises clients on securities laws and the corporate and regulatory aspects of structuring, establishing and liquidating various fund structures, with substantial experience in emerging markets. He regularly assists clients seeking to raise money or deploy capital in the U.S., the various Gulf Cooperation Council jurisdictions and the wider Middle East-North Africa region. He also has extensive experience counselling sovereign wealth funds, family offices and institutional investors on their investments in private funds.

In addition, James advises clients on the structuring and establishment of asset management and advisory businesses, as well as the formation of carried interest plans and management arrangements among fund principals. He also has substantial experience in cross-border acquisitions, joint ventures, restructurings and general corporate and securities matters.

James has been recognized as a leading funds lawyer by *Chambers Global*, which notes that “clients have nothing but praise” for him and that he explains “complex matters with ease”. He has also been recognized by *The Legal 500* and *IFLR 1000* for his Middle East funds, corporate and capital market practices. He was named a “Rising Star” by *Law 360* in asset management in 2017 and 2018. He was named to *MENA Fund Manager's* 2016 "Power 30" list, which recognizes influential Middle East-based professionals in the fund services sector.

James is a frequent author and speaker on asset management, investment funds and related topics.

Matters

Represent **Riyad Capital** on the establishment of Riyad REIT, the first REIT to be approved by the Saudi Arabian Capital Market Authority and listed on the Saudi Stock Exchange.

Represent **Jadwa Investment** on the formation of a REIT approved by the Saudi Arabian Capital Market Authority, which will invest in the holy cities of Mecca and Medina.

Represent **Al Rajhi Capital** on a joint venture with Arcapita Bank to form and offer a Middle East income-producing real estate fund; the establishment of a Saudi Arabian income-producing real estate fund; and the establishment of a Western European real estate fund.

Represent **Hines** and **The First Investor** on the formation and offering of a Luxembourg-domiciled income-producing Brazilian real estate fund.

Represent **SEDCO Capital** in the formation of three U.S. income-producing real estate funds; two Saudi Arabian income-producing real estate funds; and a built-to-suit real estate development fund.

Represent **Jeddah Economic Company** and **Alinma Investment Company** on the formation of a fund to develop Kingdom City in Jeddah, a US\$20 billion mixed-use project that will feature a kilometer tall building.

Represent **Wafra Investment Advisory Group** on joint ventures with CITIC Capital to form a China real estate fund; with Landmark Property Development Company to form an India real estate fund; and with Pramerica Real Estate Investors to form a pan-Asian real estate fund.

Represent **Islamic Corporation for the Development of the Private Sector (ICD)** on the formation of a fund focused on PE investments in Islamic financial institutions.

Represent **Jadwa Investment**, counsel on the formation of a private equity fund focused on energy investments in Saudi Arabia; a MENA food and beverage industry fund; and a private equity fund focused on industrial investments in the MENA region.

Represent **Gulf Investment Corporation** on the formation and offering of a large-cap private equity fund.

Represent **UAE Sovereign Wealth Fund** on the establishment of a private equity fund investing in large cap companies operating in Africa and the Middle East.

Advise **UAE Asset Manager** on the formation of a DIFC fund to invest in healthcare assets in Abu Dhabi.

Represent **U.S.-based asset manager** on the formation and offering of a U.S. distressed asset fund.

Represent **Riyad Capital** and **Saudi Technology Development and Investment Company (TAQNIA)** in the structuring and formation of a venture capital fund to invest in early-stage companies globally.

Represent **Leap Ventures** in the structuring and offering of a Middle East-focused venture capital fund.

Represent **King Abdullah University of Sciences and Technology (KAUST)** and **Islamic Corporation for the Development of the Private Sector (ICD)** on the structuring and formation of a Saudi Arabian venture capital fund.

Represent **Malaz Capital** on the formation of a venture capital and SME financing fund.

Represent **Derayah Financial** on the formation and offering of a Saudi Arabian SME financing fund.

Represent **EFG Hermes** on the formation of: a jointly-managed public equities fund with Muscat Capital; and two Saudi Arabian-listed equities funds.

Represent **Swicorp** on the formation and offering of the following *Shari'ah*-compliant funds: a hedge fund with a long/short equity strategy; three Middle East public equities funds; and a MENA-focused IPO fund.

Represent **National Bank of Kuwait** on the formation of global equities funds, frontier market equities funds and money market funds denominated in U.S. dollars , euros and Kuwaiti Dinar.

Represent **SEDCO Capital** on the formation and offering of a Saudi Arabian-listed equities fund and a money market fund.

Represent **various limited partners, institutional investors** and **high-net-worth individuals** in their investments in and exits from U.S., European, Middle Eastern, Asian and offshore domiciled private equity, real estate and hedge funds.

Represent **Jadwa Investment** on acquisition of significant minority stake in the Saudi Aramco Lubricating Oil Refinery Company (Luberef) in Saudi Arabia; and acquisition of a substantial minority interest in Gulf Union Foods Company, one of Saudi Arabia's largest juice and beverage producers.

Represent **Arcapita Bank** in the acquisition and disposition of various portfolio companies, including Caribou Coffee, Church's Chicken, Cirrus Aircraft Corporation, Tensar Corporation and Varel International.

Represent **Al Muhaidib** and **ACWA Power** on the successful bid and acquisition of a significant minority interest in the cargo and ground handling services division of Saudi Arabian Airlines.

Credentials

EDUCATION

J.D., Vanderbilt University

B.A., Vanderbilt University, cum laude

ADMISSIONS

District of Columbia

Georgia

ASSOCIATIONS

American Bar Association

State Bar of Georgia

Atlanta Bar Association

District of Columbia Bar

Recognition

Power 30, Most Influential People in Fund Services

MENA FUND MANAGER, 2016

UAE Investment Funds and Saudi Arabian Corporate and Commercial Practice

LEGAL 500

Middle East Investment Funds
CHAMBERS GLOBAL, 2017 - 2018

Leading Lawyer in the UAE and Saudi Arabia for Investment Funds, Private Equity and M&A
IFLR 1000, 2016 - 2017

Finalist for DIFC Courts' Young Lawyer of the Year, 2014

Recognized Rising Star for Asset Management
LAW 360, 2017

Insights

ARTICLE

October 3, 2019 • Source: The Asset Management Review - Eighth Edition
The Asset Management Review - Saudi Arabia

June 19, 2019 • Source: The Private Equity Review - Eighth Edition
The Private Equity Review: Saudi Arabia

June 19, 2019 • Source: The Private Equity Review - Eighth Edition
The Private Equity Review: United Arab Emirates

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Events

CONFERENCE

April 3, 2018

Structuring REITs, Funds and Other Investments Through Abu Dhabi Global Market

SPEAKING ENGAGEMENT

June 19, 2019

James Stull, Macky O'Sullivan to Speak at Abu Dhabi Global Market Roundtable

November 26, 2018

James Stull, Nabil Issa, Macky O'Sullivan to Speak at 2018 AIM Summit

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News

CASES & DEALS

March 20, 2019

King & Spalding Advises Publicly Listed Company on Saudi Arabian Healthcare Transaction

RECOGNITION

April 12, 2019

King & Spalding Once Again Earns Top Rankings in Legal 500 2019 EMEA Guide

February 19, 2019

King & Spalding Posts Strong Results in Chambers Global 2019 Guide

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