

## Northern Virginia

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Operating at the intersection of government and business, our Northern Virginia office represents companies' most complex legal and business needs at every stage of development. Located in one of the most vibrant technology centers in the world, our lawyers serve both local and global clients in a wide variety of industries including cybersecurity, government contracts, life sciences, internet infrastructure, healthcare technology, cloud, fintech, data analytics, govtech, aerospace and defense.

Our transactional team provides commercially-minded advice to clients at all levels of growth, from early stage companies to multinational corporations based overseas but doing business in the greater Washington, D.C., region. We have represented some of the largest companies in the region on their most sophisticated transactions, including M&A, equity and debt offerings, and joint ventures. We advise from initial formation and fundraising, to venture capital and debt financing structures, intellectual property and product licensing agreements, employment and equity compensation arrangements, commercial contracts and outsourcing, acquisition and exit opportunities and day-to-day corporate governance.

Our government contracting lawyers leverage decades of experience in government agencies and across industries to help clients navigate the complexities of contracts between private companies and government entities. We represent government contracting clients in all aspects of their business transactions with U.S. federal, state and local governments, as well as international governments.

Our proficiency in outsourcing transactions covers technology and non-technology business processes in the full outsourcing lifecycle, from strategy development and requests for proposals through down-selection and negotiation to execution, go-live and post-closing relationship management.

### Cases & Deals

*August 3, 2020*

Global Payments Inc. Completes Cloud Migration Deal

## Address

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## Office Contacts



Charles W. Katz  
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Ashley S. McCabe  
*Washington, D.C.*

with Amazon Web Services

*April 15, 2020*

Remaining Shares of Merkle Inc. Acquired by Dentsu Aegis Network

*February 6, 2020*

SAIC acquires Unisys Federal in \$1.2 Billion Deal

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Insights

**CLIENT ALERT**

*September 11, 2020*

PPP Loan Review Appeals

**CLIENT ALERT**

*July 14, 2020*

Insurers Now Offering PPP Loan Insurance

**CLIENT ALERT**

*July 14, 2020*

Thermal Cameras May Jeopardize Access to Federal Government Contracts

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Events

**SPEAKING ENGAGEMENT**

*September 10, 2020*

Tom Knox, Laura Bushnell to Speak on National Venture Capital Association Webinar

**SPEAKING ENGAGEMENT**

*July 8, 2020*

Charles Katz to Speak on Fed M&A Outlook: A Discussion of the Current M&A Environment Webinar

**SPEAKING ENGAGEMENT**

*June 2, 2020*

Daniel Kahan to Speak on National Venture Capital Association Webinar

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News

**IN THE NEWS**

*September 11, 2020*

Laura Bushnell discusses tranche investing

**IN THE NEWS**

*June 16, 2020*

K&S opens Northern Virginia office to focus on M&A, Emerging Companies & Venture Capital, Technology Transactions and Outsourcing, and Government Contracts

practices

**PRESS RELEASE**

*June 16, 2020*

King & Spalding Opens Northern Virginia Office

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