

Emerging Companies and Venture Capital

Startup and high-growth technology and life sciences companies, and the venture and strategic investors that invest in them, turn to our global team to advise on a wide range of legal and business matters. With offices in major technology hubs across the United States and around the world, we provide sophisticated counsel to companies at all stages of maturity, from startup to growth stage to public, and to investors from every part of the globe.

Our lawyers offer a full range of services tailored to the formation, growth and success of next-generation technology companies and their investors. We advise companies at every stage, including initial formation and fundraising, equity and debt financings, mergers and acquisitions, development and procurement of intellectual property, product and service licensing and SaaS agreements, reseller, distribution and channel deals, employment and equity compensation arrangements, U.S. and international tax planning and restructurings and reorganizations.

We advise venture capital funds (VC), corporate venture capital (CVC) departments and other strategic investors, and private equity funds in negotiating investments, exits, divestitures and restructurings.

Our combination of legal, business, technology and industry experience enables us to provide clients with comprehensive strategies to meet their goals and position them to maximize value upon exit, whether through acquisition or IPO.

Clients benefit from our strong relationships in the emerging growth company and venture capital communities. Because of our many relationships with investors, we routinely introduce our emerging company clients to VC, CVC, private equity and other investors.

Capability Lawyers



Thomas J. Knox
Northern Virginia



Laura I. Bushnell
Silicon Valley



Jeremy M. Schropp
Northern Virginia



Daniel R. Kahan
Northern Virginia



Geoffrey P. Leonard
San Francisco

Recognition

Recognized as a leading firm
for Emerging Companies
and Venture Capital

LEGAL 500 US 2021

Recognized as a leading firm
for Corporate/M&A

CHAMBERS USA 2021

Named a "Go-To" law firm
for leading technology
companies by ALM

Our group brings the firm's extensive experience in specific industries to bear in counseling clients across a range of markets, including life sciences, healthcare technology, cybersecurity, cloud, internet infrastructure, fintech, insurtech, data analytics, autonomous vehicles, artificial intelligence and machine learning, defense and govtech, blockchain, and conventional, clean and alternative energy.

Cases & Deals

October 13, 2021

Black Kite Raises \$22 Million in Series B Financing

August 18, 2021

Progressive Invests in One Finance's Series B Financing

August 11, 2021

Eos Venture Partners Invests in Champ Titles

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Insights

THOUGHT LEADERSHIP

June 11, 2021

Podcast - VC Sandbox, Episode 5: Beehive: Closing the Gap for SME Finance

ARTICLE

June 4, 2021

Tug-of-War: Balancing competing IP interests during energy transition

THOUGHT LEADERSHIP

May 21, 2021

Podcast - VC Sandbox, Episode 4: Clean-Tech -- Turning Footsteps into Energy and Data

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Events

SPEAKING ENGAGEMENT

October 28, 2021

Tom Knox, Dan Kahan to Speak on Association of Corporate Counsel – National Capital Region Webinar

SPEAKING ENGAGEMENT

July 29, 2021

Laura Bushnell, Dan Kahan, Tom Knox Discuss Structuring Investments to Successfully Manage the CVC Portfolio Company Exit Process

SPEAKING ENGAGEMENT

June 15, 2021

Chris Markus to Speak About Gene & Cell Therapy Manufacturing at Global Regulatory Affairs Conference

AMERICAN LAWYER MEDIA

Named a finalist for
Emerging Company Law
Firm of the Year -Legalweek
Tech Law Awards 2021
Law.com

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News

IN THE NEWS

July 15, 2021

Laura Bushnell, Timothy Fesenmyer, Michael Hamilton and Keith Townsend advise HeartFlow in its SPAC merger with Longview Acquisition

IN THE NEWS

June 28, 2021

K&S's "The Power of Black Entrepreneurship" event at the Russell Innovation Center for Entrepreneurs is profiled

IN THE NEWS

June 2, 2021

K&S advises Climavision on its deal with The Rise Fund

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