

Doing Business in Latin America

King & Spalding helps clients enter new markets, advance inbound and outbound investments and projects, and resolve legal and regulatory challenges throughout Latin America. We navigate our clients through the political, economic, and legal frameworks in each Latin American jurisdiction to help them maximize opportunities for growth. We know the region and cultures, speak the languages, and understand the idiosyncrasies of each country.

Our multidisciplinary team includes more than 70 lawyers around the globe, including in key hubs for Latin American business – Miami, New York, Houston, London, and Washington D.C. Our team members are either dual-qualified to practice in the U.S. and the region, or steeped in the local business community through decades of working there. Our track record combined with our vast network of trusted local counsel and connections give our clients a competitive edge when doing business in Latin America.

We transform our clients' vision into results in Latin America by:

Helping clients avoid and resolve disputes related to projects and investments in the region. We assist clients in structuring their investments to achieve their business objectives no matter how complex and challenging the landscape becomes. When a dispute is unavoidable, we play to win, and do win, working closely with clients throughout the dispute cycle so their interests are always top of mind. Our top-ranked International Arbitration Practice built its name in Latin America and has handled more than 100 arbitrations in the region.

Structuring and executing clients' ground-breaking transactions in the region. We have closed hundreds of transactions for regionally focused clients, including cutting-edge transportation and social infrastructure, telecommunications, energy, and natural resource projects. Our work encompasses the full spectrum of a project's

Capability Lawyers



Fradyn Suárez
Miami



Henry Burnett (Harry)
Miami



Lucila Hemmingsen (Luli)
New York



Brandt Leibe
Houston



Stephen J. Orava (Steve)
Washington, D.C.



Scott A. Greer
Houston

Recognition

Band 1 for International
Arbitration

CHAMBERS LATIN
AMERICA 2024, LEGAL 500
LATIN AMERICA 2024,
CHAMBERS BRAZIL 2023

Ranked for Project Finance

CHAMBERS LATIN
AMERICA 2024

lifecycle, including structuring, planning, development, financing, construction, and operation. In addition to these projects, our transactional work in the region covers a broad array of corporate matters including, private equity, mergers and acquisitions, joint ventures, as well as corporate reorganizations and out-of-court debt restructurings.

Guiding clients through complex public-private partnerships. We have extensive experience working with governments designing PPP frameworks and concessions and identifying and analyzing the risks and rewards associated with these long-term partnerships.

Navigating complex compliance issues across multiple Latin American jurisdictions. This includes handling government civil and criminal investigations, internal corporate investigations, white-collar criminal defense, and compliance counseling. In addition, we advise on sensitive trade policy, economic sanctions, customs, cybersecurity, and IP matters in the region.

Cases & Deals

July 19, 2023

King & Spalding advises Nikola Corporation on its Sale of the Phoenix Hydrogen Hub to Fortescue Future Industries

July 12, 2023

King & Spalding advises NextDecade on its \$11.7 billion EPC Agreement with Bechtel, LNG marketing, and all real estate matters (including a 984 acre lease) for the \$18 billion Rio Grande Natural Gas Liquefaction Facility Project

King & Spalding Advises Transmission Developers on First of Kind HVDC Renewable Project in NYC, Named North America Deal of the Year for Power Transmission

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Insights

ARTICLE

November 21, 2023

Key Mining Disputes in Latin America

ARTICLE

July 12, 2023

Report on LNG in Europe in 2023

ARTICLE

June 2, 2023

Environmental justice and civil rights in U.S. construction projects

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Events

Tier 1 – City Focus: Houston and Miami

LEGAL 500 LATIN AMERICA, 2024

Recommended Firm

LATIN LAWYER 250, 2023

“King & Spalding has a long history of specializing in Latin America oil and gas projects and other transactions”

LEGAL 500 LATIN AMERICA, 2023

“Premier practice boasting a deep bench of talented international arbitration experts”

CHAMBERS LATIN AMERICA, 2023

“King & Spalding’s international arbitration team is unparalleled in the market”

LEGAL 500 LATIN AMERICA, 2023

SPEAKING ENGAGEMENT

July 18, 2022

Scott Greer to Speak at Reuters US Offshore Wind 2022 Conference

SPEAKING ENGAGEMENT

May 11, 2022

Gregg Jacobson to Speak at RE+ Southeast Event

SPEAKING ENGAGEMENT

October 21, 2021

Gregg Jacobson to Speak at Georgia Bar Association's Construction Collaboration Colloquium

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News

RECOGNITION

February 7, 2024

Law360 Names King & Spalding a Construction Practice Group of the Year

IN THE NEWS

January 19, 2024

Luli Hemmingsen, Harry Burnett and Javier Rubinstein counsel WOM in a dispute with Chile before the First Civil Court of Santiago, which upheld an order preventing the country from collecting \$50M worth of performance bonds

IN THE NEWS

December 28, 2023

Fernando Rodriguez-Cortina explains why Mexico's presidential election will be a turning point for the sustained growth in the country

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