

MVP: King & Spalding's Scott Greer

By Charlie Innis

Law360 (November 25, 2025, 4:03 PM EST) -- Scott Greer of King & Spalding LLP is advising Microsoft on a multibillion-dollar pursuit to develop data center infrastructure across the U.S. and has also guided a plethora of major construction projects for energy companies across the country, landing him a spot among the 2025 Law360 Construction MVPs.

His biggest accomplishment this year:

Greer has been working closely with Microsoft on developing new contract structures for the engineering, procurement and construction of data centers as the company plans to plug \$5 billion per month into digital infrastructure projects.

Greer said the process of creating the legal frameworks and negotiating the terms for the contract relationships between Microsoft and its business partners was more involved than it would be for typical commercial projects.

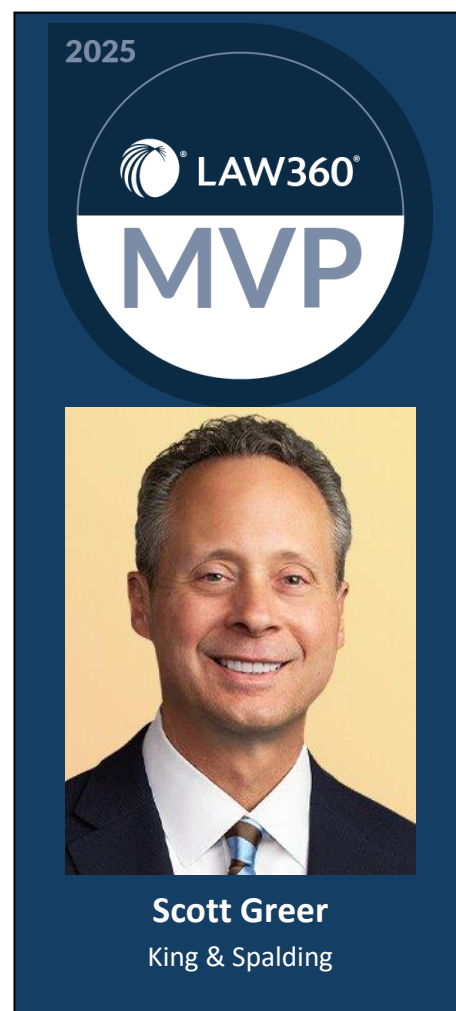
"It was looking at risk, rewards, what the contractor has control of, what the owner has control of, and trying to figure out the mechanism to control costs and schedule but not shift unnecessary risk on a contract that might cause the price to be much higher," he said.

His biggest challenge this year:

Navigating through the Trump administration's tariffs regime was particularly challenging this year, according to Greer, who advised energy companies on over \$25 billion of contracts for liquefied natural gas projects. A lot of the equipment for the construction work requires international materials, he said.

"The impact of the tariffs on all this equipment is massive and of the scale that, if not handled appropriately, can impact whether the project is financeable or not," he said.

The liquefied natural gas projects he worked on include engineering, procurement and construction



agreements with engineering firm Bechtel for a gas and export terminal in Port of Brownsville, Texas, that was developed by NextDecade, and expansion projects for gas plants owned by Sempra Energy.

In all the deals he negotiated in 2025, the most complex and challenging contract issues he worked through had been tariff related.

His proudest moment:

Greer closed on five separate engineering, procurement and construction contracts for liquefied natural gas projects within 60 days, a feat he described as particularly extraordinary.

He said that negotiating one such contract, which can grow to over a thousand pages, usually takes six months to a year, as every word in the agreement gets deliberated over.

"If you close one contract in 60 days, that's remarkable. If you close five, that's perhaps unprecedented," Greer said.

Why he's a construction attorney:

Greer took an indirect route to the construction law practice, starting off his career as a structural engineer, he said. In the course of that job, he analyzed buildings that had faced structural damage — including an earthquake-damaged high-rise in San Francisco and a tower in Atlantic City, New Jersey, harmed by wind shear — to find out why they had problems.

He enjoyed that work and working with attorneys, so he went to law school to become a construction litigator, he said. Then, after joining King & Spalding, he started doing litigation and transaction work.

"Over a period of time, I realized that there was an absence of lawyers and law firms that represented owners and developers in construction contracts, and so I decided to build up a practice like that," Greer said. "And I think we have, now, the world's largest practice of its kind, doing construction transaction work."

What motivates him:

Greer is motivated by the joy of finding new ways to solve complex problems, especially when he's working on projects that are the first of their kind or involve a new technology, he said.

"The challenge there is trying to convince a bank and a contractor to come to terms on a structure for a project that is financeable, a new technology," he said. "That requires, I think, a lot of skill."

He noted he and his team, most of whom he's hired individually, work together to try to figure out the appropriate risk balance for lenders, owners and contractors to get massive construction projects financed, he said.

"My practice is an inch wide, but a mile deep. What I mean by that is, we're typically doing construction contracts or engineering, procurement and construction contracts on day-to-day basis, but the industries are so different" — as are the challenges, Greer said. "That's what makes it so much fun."

--As told to Charlie Innis. Editing by Michael Watanabe.

Law360's MVPs are attorneys who have distinguished themselves from their peers over the past year through high-stakes litigation, record-breaking deals and complex global matters. A team of Law360 editors selected the 2025 MVP winners after reviewing nearly 900 submissions.

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