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Enforcement of ESG Rules Restricting ERISA Retirement Plans on Hold

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The U.S. Department of Labor will not enforce two of its final rules, published in November and December 2020, restricting ERISA retirement plans' consideration of environmental, social, and governance ("ESG") factors in the investment of plan assets, according to a March 10, 2021 enforcement policy statement. The move follows President Biden's executive order directing federal agencies to review regulations promulgated during the Trump Administration that may be inconsistent with his administration's policy objectives related to health and the environment. The DOL "intends to revisit the" ESG rules, but provided no timeline for doing so. Plan fiduciaries who want to consider ESG factors when choosing and managing investment options, however, may feel betwixt and between—still subject to a pair of regulations that private litigants may seek to enforce through ERISA breach of fiduciary duty claims.

Investment vehicles and strategies that integrate environmental, social, and governance factors into investment processes and decision-making reportedly make up one-third (33%) of the \$51 trillion dollars in total U.S. assets under professional management. Regulators in the United Kingdom and European Union have begun to promote consideration of ESG factors by retirement plans. By contrast, the ESG rules finalized late last year require ERISA fiduciaries to focus solely on "pecuniary factors":

- The "Financial Factors in Selecting Plan Investments" rule says that ERISA's duties of prudence and loyalty require plan fiduciaries to consider only factors expected to have a material effect on an investment's risk or return when selecting and monitoring plan investments, including investment options in a self-directed 401(k) or other individual account plan. While plan fiduciaries are not forbidden from considering ESG factors, the rule prohibits fiduciaries from focusing on "non-pecuniary benefits or goals" at



the cost of diminished investment returns, increased risk, or higher fees. The rule also prohibits the selection of funds as “qualified default investment alternatives” that include one or more non-financial goals in their investment objectives; and

- The “Fiduciary Duties Regarding Proxy Voting and Shareholders Rights” rule reached a similar conclusion with respect to plan fiduciaries’ exercise of shareholder rights. The rule says a plan fiduciary must act solely in accordance with the economic interests of the plan and may not subordinate the economic interests of plan participants to non-pecuniary interests when exercising such rights, including proxy voting on shareholder proposals.

The DOL cited criticisms that the rules fail to consider evidence that ESG factors “improv[e] investment value and long-term investment returns for retirement investors,” and have a “chilling effect on appropriate integration of ESG factors” into ERISA investment decisions. The DOL’s about-face, while not unexpected, is still welcome news to providers of ESG-branded mutual funds and ETFs, which according to Morningstar data saw net inflows of \$51 billion in 2020—more than double the total for 2019, and nearly 10 times more than 2018.

Plan fiduciaries who consider (or want to consider) ESG factors when choosing investment options should not be so sanguine. The Biden Administration’s ability to protect plan fiduciaries inclined to consider ESG factors may be constrained, at least without action from Congress, by the Supreme Court’s ruling that ERISA’s duty of loyalty requires fiduciaries to act for the exclusive purpose of providing *financial* benefits to participants. See *Fifth Third Bancorp v. Dudenhoeffer*, 573 U.S. 409 (2014).

For now, plan fiduciaries who wish to consider investments or shareholder initiatives that incorporate ESG factors should proceed cautiously. Until Congress acts or the DOL explains what plan fiduciaries may do with respect to ESG factors, plan fiduciaries should remain familiar with the final ESG rules, base their decisions on the foundational principles that fiduciaries must act prudently and in their participants’ best financial interests, and document their decision-making.

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