

# Financial Services

Providing Strategic Legal Guidance to the Global Financial Services Industry

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For more information,  
contact:

Brandon Dalling  
+1 212 556 2329  
[bdalling@kslaw.com](mailto:bdalling@kslaw.com)

Frank X. Schoen  
+1 212 556 2113  
[fschoen@kslaw.com](mailto:fschoen@kslaw.com)

Tristan Pelham Webb  
+1 212 556 2352  
[tpelhamwebb@kslaw.com](mailto:tpelhamwebb@kslaw.com)

CR Park  
+1 212 790 5362  
[cpark@kslaw.com](mailto:cpark@kslaw.com)

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## King & Spalding

New York  
1185 Avenue of the Americas  
New York, New York 10036-  
4003  
Tel: +1 212 556 2100

## Avoiding Windfalls on LIBOR Fallback Reference Rates

### CURRENT TRENDS FOR SPONSORS AND FINANCIAL INSTITUTIONS

In this Client Alert, we explain that, although the Alternative Reference Rates Committee (the “**ARRC**”) recommends using an agent bank’s prime rate as an interim fallback reference rate during periods of LIBOR unavailability, sponsors in particular may wish to consider selecting an interim fallback rate that correlates, as closely as possible, to a short-term lending rate substantially similar to the economics provided by LIBOR in order to avoid giving unintended economic windfalls to lenders (at the expense of borrowers), introducing the risk that floating rates of interest on loans may be uncorrelated to the interest rate hedges intended to mitigate floating-rate interest risk and creating problems for lenders as well. In recent transactions, we have advised borrowers to push for, and have seen lenders accept, the federal funds rate (plus a margin) as the interim fallback rate in lieu of the agent bank’s prime rate, and we expect to see this trend continue.

As most participants in the syndicated lending markets are aware, the ARRC recently issued guidance and recommended fallback language for bilateral and syndicated loans in preparation for the retirement of LIBOR after 2021 (the “**ARRC Guidance**”) <sup>1</sup>. Herein we refer to “fallbacks” as readily available alternate reference rates that can be used in financial contracts, such as syndicated loans and interest rate hedges, to facilitate a smooth and orderly transition in the event that LIBOR becomes unavailable.

The ARRC Guidance offers two options for addressing the replacement of LIBOR as a reference rate for floating-rate loans. The first, the “hardwire approach,” purports to provide clarity and consistency by utilizing predetermined triggers and successor reference rates with interest-rate spread adjustments, including the widely referenced secured overnight funding rate (“**SOFR**”), together with some flexibility to rely on an amendment if such rates or adjustments become unavailable or indeterminable. The second, the “amendment approach,” generally follows the LIBOR replacement language used in the current syndicated



loan market, with some specificity as to fallback trigger events and interest rate spread adjustments to be applied to the successor reference rate to make it more comparable to LIBOR. The recommended fallback language for both the hardwire approach and the amendment approach is intended to provide a market standard approach to the transition away from LIBOR-based pricing to a new benchmark reference rate.

The ARRC amendment approach language generally covers four main topics: (1) “Benchmark Transition Events,” or trigger events that cause the parties to begin the amendment process and select a new benchmark reference rate (which trigger events include, for example, public statements or information from regulators or benchmark administrators that LIBOR is ceasing or will cease), (2) “Benchmark Replacement,” which includes parameters surrounding how the benchmark replacement rate is chosen, (3) “Benchmark Replacement Adjustment,” which provides parameters for agreeing on interest rate spread adjustments between LIBOR and the selected benchmark replacement rate to preserve the economics of the applicable transaction in a manner that is consistent with prevailing market practice and (4) “Benchmark Unavailability Period”, which is defined generally as the period between the date when LIBOR is no longer being published or is no longer representative, but prior to the selection of a Benchmark Replacement. Though there are issues associated with each of the four main topics noted above, this Client Alert focuses on one key point within Benchmark Unavailability Period that we are seeing arise consistently across the market.

The ARRC’s recommended language provides that, during a Benchmark Unavailability Period, all LIBOR loans will be converted to ABR/Base Rate loans. In most floating-rate LIBOR credit agreements we typically negotiate and review (and, in fact, in the LSTA model credit agreement), the ABR/Base Rate is defined as the highest of (a) federal funds rate plus 50 basis points, (b) one-month LIBOR plus 100 basis points and (c) the agent’s (or another reference bank’s) prime rate.

Because the prime rate is almost always the highest of the three options (in some cases, upwards of 300 or more basis points higher than one-month LIBOR), the ARRC language, in effect, requires floating-rate interest pricing based on the prime rate during a Benchmark Unavailability Period in almost all cases. Using the prime rate results in an interim fallback reference rate that materially skews the negotiated economics of the loan simply due to a Benchmark Unavailability Period. From the sponsor seat, this is obviously an undesirable outcome due to the economic impact and effects on any debt service coverage ratio, interest coverage ratio or fixed charge coverage ratio, but this outcome can also pose issues for lenders if the foregoing economic changes lead to defaults under the borrower’s financial covenants.

Furthermore, we do not believe that a borrower’s interest rate hedges will utilize the prime rate as a fallback reference rate in the event of LIBOR unavailability—the foregoing is another inherent substantial economic and accounting frailty with the prime rate as a fallback reference rate.

A better result is an interim fallback reference rate that correlates, as closely as possible, to a short-term lending rate substantially similar to the economics provided by LIBOR. Although other options certainly exist (including by reference to the successive series of fallback replacement rates under the hardwire approach, including SOFR), many of these fallback reference rates do not accurately reflect a bank’s dollar-based cost of funds. For example, SOFR measures overnight interbank lending costs when such funds are collateralized by U.S. Treasury bonds. A typical bank’s syndicated loan book, for example, is a much different risk profile than U.S. Treasuries. In times of market dislocation, we believe SOFR has the potential to substantially misrepresent a bank’s actual cost of funds, which has the potential to substantially squeeze bank margins. A replacement reference rate that is based on the federal funds rate mitigates undesirable rate fluctuations for both borrowers and lenders.

In recent transactions, we have worked closely with clients to advocate for an interim fallback reference rate based on the federal funds rate plus a margin (typically in the range of 10 to 20 basis points, depending on whether the borrower



expects to borrow at one-month or three-month LIBOR as the underlying benchmark reference rate). This solution avoids a potential economic windfall to lenders and avoids any unintended changes to coverage ratios on the loan.

The ARRC Guidance provides a helpful framework for determining a replacement reference rate after the retirement of LIBOR. However, it is not a one-size-fits-all solution and requires parties to develop language designed to fit to their needs. We believe savvy borrowers and lenders alike will benefit from a careful review of the ARRC Guidance, including the Benchmark Unavailability Period issues noted above, to ensure their negotiations result in financial contracts that appropriately reflect the economic agreement of the parties and do not result in unintended consequences for any party. Parties that agree to properly tailored provisions addressing the interim fallback reference rate will benefit from a smooth and orderly transition during a Benchmark Unavailability Period.

In a follow-up Client Alert, we expect to provide color on benchmark reference rate dislocations between interest rate hedges on floating-rate loans and the underlying float-rate loans.

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<sup>1</sup> ARRC Recommendations Regarding More Robust Fallback Language for New Originators of LIBOR Syndicated Loans (April 25, 2019) ([https://www.newyorkfed.org/medialibrary/Microsites/arrc/files/2019/Syndicated\\_Loan\\_Fallback\\_Language.pdf](https://www.newyorkfed.org/medialibrary/Microsites/arrc/files/2019/Syndicated_Loan_Fallback_Language.pdf)).