

Africa

Commercial
Solutions



KING & SPALDING

Doing Business in Africa

Africa is a continent with more than 1.2 billion people spread across 54 independent countries.

The diverse and disparate markets require careful consideration and meticulous planning, whether that is for contracts, deals, trade, business arrangements, local partnerships, government and regulatory provisions, projects, disputes or tax.

International investors depend on a combination of specialist legal expertise and local know-how to ensure their commercial aspirations can be delivered successfully.

Snapshot: King & Spalding in and out of Africa

King & Spalding has a rich history of leading advice both into the continent and outward bound work. The firm has acted on matters in 48 African jurisdictions across a host of sectors and areas.

More than 1,000 lawyers, the majority with in-depth experience of deals and disputes in Africa

Lawyers from the region and lawyers entirely dedicated to Africa-related work

Working closely with domestic firms to provide international and local advice

Decades of experience advising on transactions, finance, trade and general commercial matters

Unprecedented knowledge of working with local governments, regulators, businesses and law firms

Serving North, West and Sub-Saharan Africa from our global hubs in the U.S., London, Paris, the Middle East and Asia



More than half of our 1,000 lawyers have worked on deals and disputes in Africa, and many of them spend 80 to 100 percent of their time on Africa-related work.



Our African Footprint From A to Z

Where We've Done Business

Algeria	Comoros	Ghana	Morocco	South Africa
Angola	Democratic Republic of the Congo	Guinea	Mozambique	South Sudan
Benin	Republic of the Congo	Guinea-Bissau	Namibia	Sudan
Botswana	Cote d'Ivoire	Kenya	Niger	Tanzania
Burkina Faso	Djibouti	Liberia	Nigeria	Togo
Burundi	Egypt	Libya	Rwanda	Tunisia
Cameroon	Equatorial Guinea	Madagascar	Senegal	Uganda
Central African Republic	Ethiopia	Malawi	Seychelles	Zambia
Chad	Gabon	Mauritania	Sierra Leone	Zimbabwe
		Mauritius	Somalia	



Experience in Africa, Where You Need It

BANKING & FINANCE

We advise clients in all aspects of banking and finance, including acquisition finance, leveraged finance, syndicated finance, global loans, trade and emerging markets finance, real estate finance, high-yield, restructuring and insolvency, financial structuring and asset finance.

CAPITAL MARKETS

The practice covers the full range of capital markets products and incorporates specialists in debt and equity capital markets, derivatives and structured finance, securitisation, corporate trust and agency and high yield.

COMMERCIAL

We advise on all commercial contracts, including contracts covering outsourcing conducted through a detailed procurement process, services distribution, software licensing, development, products, marketing, manufacturing, supply, maintenance and support, white labeling, collaboration, joint venture agreements and online terms and conditions.

CONSTRUCTION AND PROCUREMENT

The practice is one of the largest transactional construction and procurement practices in the world, with deep experience and expertise in representing owners, developers and lenders in drafting and negotiating construction-related agreements for their global projects.

EMPLOYMENT/BENEFITS

We advise our clients through challenging economic conditions in all areas of employment law from recruitment to exits, counseling employers, acting on disputes and advising on transactional support matters.

ENERGY & PROJECTS

We advise on energy and infrastructure transactions, including M&A, project finance and project development across all natural resources in Africa, including power, oil & gas, mining and renewable energy.

GLOBAL DISPUTES

The practice has experience and expertise in all areas of dispute resolution, including investment treaty, international commercial arbitration and regulatory, with deep-seated experience in common and civil laws. The practice is distinguished by global work, high-profile multinational clients and the very large amounts at stake, with our team representing multinational corporations, financial institutions, industrial groups and state entities.

INTERNATIONAL TRADE/WTO

We advise on the development of strategic market access solutions under existing trade and investment rules and in the context of ongoing bilateral, regional and multilateral negotiations.

M&A

We represent a broad array of companies, as well as governmental entities, private equity firms and financial sponsors, investment banks and other institutions, with our comprehensive experience across all the corporate disciplines, including public M&A, private M&A, joint ventures, alternatives to M&A, corporate advisory and regulatory compliance.

REAL ESTATE

We advise on development and planning, projects and construction, large loan, mezzanine, A/B and preferred equity origination, loan workouts, NPL pool acquisitions, distressed debt acquisition (including loan-to-own strategies), investment, corporate occupation, tax, finance, securitisation, real estate investment fund formation, structuring and joint ventures.

RESTRUCTURING

The practice represents institutional lenders and other secured creditors, buyers and sellers of assets in connection with distressed M&A transactions, consensual and contentious restructurings, insolvent reorganisations, schemes of arrangements, debt for equity swaps and sovereign debt transactions.

TAX

We work with clients on planning and executing business transactions arising in cross border settings, including acquisitions, disposals, joint ventures, fund formations, tax financings, leasing, structure financing, returns to stakeholders and employee benefits.

In some jurisdictions, this may be considered “Attorney Advertising.”

King & Spalding consists of King & Spalding LLP, a Georgia, U.S., limited liability entity, and affiliated limited liability entities in the U.S., England, and Singapore.

abu dhabi
advice **africa** anglophone
antitrust atlanta austin **banking** breadth **capital**
markets charlotte **contracts** consistent cooperation
commercial commitment **continent** corporate cultural
dedication disputes diverse dubai **emerging energy**
environmental experience expertise **finance** financial services
food & beverage francophone **frankfurt** future **geneva** global
growth **houston** infrastructure **investment** international arbitration joint ventures
King & Spalding knowledgeable large-scale
leisure litigation local london **LNG** los angeles
lusophone **m&a** moscow mining
multinationals **new york oil & gas**
outsourcing paris power
private equity **projects** quality
real estate **resources** san francisco
service silicon valley singapore
solidarity sovereignty **specialists** tax
technology telecoms **tokyo** trade
transactions unique
uncompromising vision
washington, d.c.
world class



Abu Dhabi
Atlanta
Charlotte
Dubai
Frankfurt
Geneva
Houston
London
Los Angeles
Moscow
New York
Paris
Riyadh
San Francisco
Silicon Valley
Singapore
Tokyo
Washington, D.C.