Africa Commercial Solutions

KING & SPALDING

Doing Business in Africa

Africa is a continent with more than 1.2 billion people spread across 54 independent countries.

The diverse and disparate markets require careful consideration and meticulous planning, whether that is for contracts, deals, trade, business arrangements, local partnerships, government and regulatory provisions, projects, disputes or tax.

International investors depend on a combination of specialist legal expertise and local know-how to ensure their commercial aspirations can be delivered successfully.

Snapshot: King & Spalding in and out of Africa

King & Spalding has a rich history of leading advice both into the continent and outward bound work. The firm has acted on matters in 48 African jurisdictions across a host of sectors and areas.

More than 1,000 lawyers, the majority with in-depth experience of deals and disputes in Africa

Decades of experience advising on transactions, finance, trade and general commercial matters

Lawyers from the region and lawyers entirely dedicated to Africa-related work

Unprecedented knowledge of working with local governments, regulators, businesses and law firms

Working closely with domestic firms to provide international and local advice

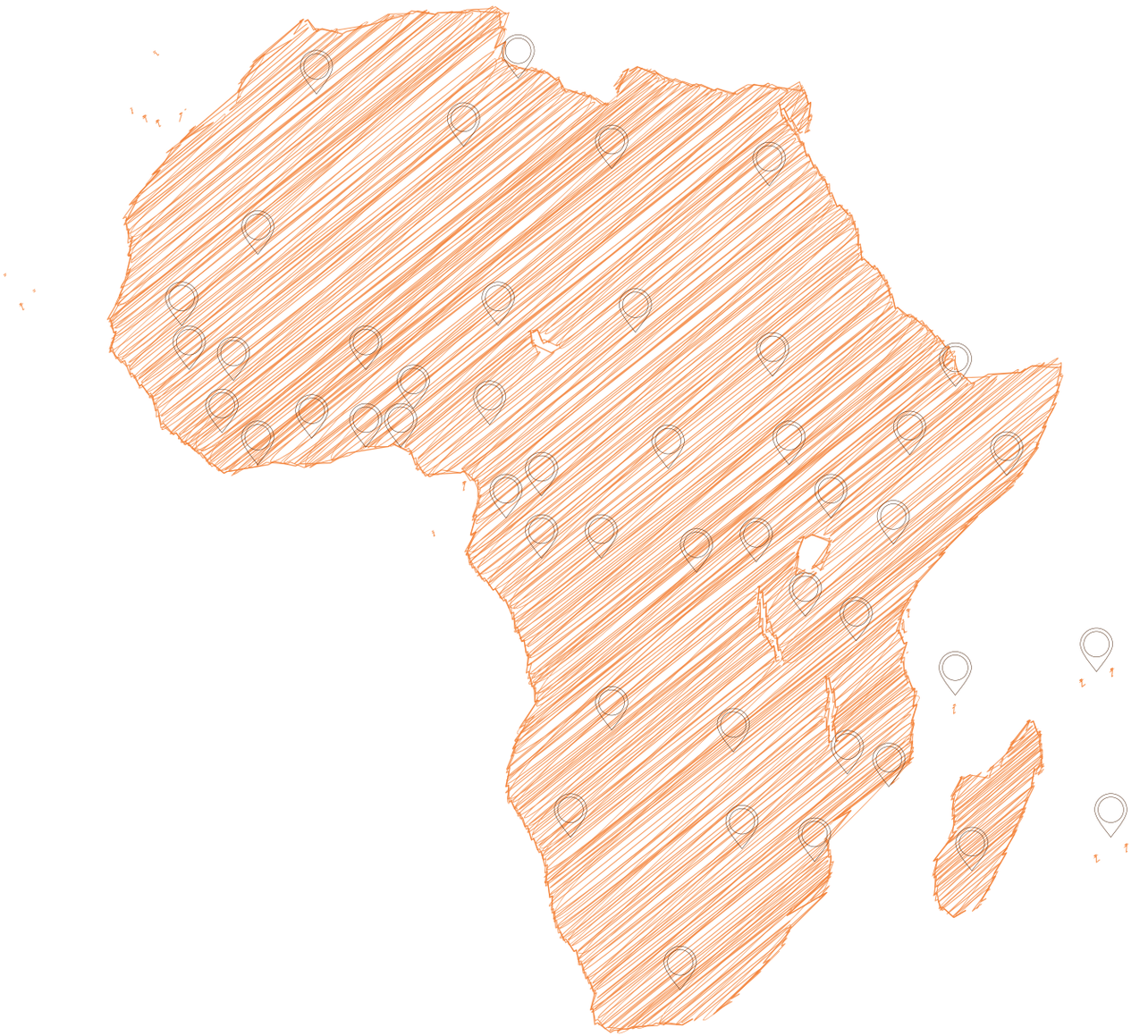
Serving North, West and Sub-Saharan Africa from our global hubs in the U.S., London, Paris, the Middle East and Asia

More than half of our 1,000 lawyers have worked on deals and disputes in Africa, and many of them spend 80 to 100 percent of their time on Africa-related work.

Our African Footprint From A to Z

Where We've Done Business

Algeria
Angola
Benin
Botswana
Burkina Faso
Burundi
Cameroon
Central African Republic
Chad
Comoros
Democratic Republic of the Congo
Republic of the Congo
Cote d'Ivoire
Djibouti
Egypt
Equatorial Guinea
Ethiopia
Gabon
Ghana
Guinea
Guinea-Bissau
Kenya
Liberia
Libya
Madagascar
Malawi
Mauritania
Mauritius
Morocco
Mozambique
Namibia
Niger
Nigeria
Rwanda
Senegal
Seychelles
Sierra Leone
Somalia
South Africa
South Sudan
Sudan
Tanzania
Togo
Tunisia
Uganda
Zambia
Zimbabwe



Experience in Africa, Where You Need It

BANKING & FINANCE
We advise clients in all aspects of banking and finance, including acquisition finance, leveraged finance, syndicated finance, global loans, trade and emerging markets finance, real estate finance, high-yield, restructuring and insolvency, financial structuring and asset finance.

CAPITAL MARKETS
The practice covers the full range of capital markets products and incorporates specialists in debt and equity capital markets, derivatives and structured finance, securitisation, corporate trust and agency and high yield.

COMMERCIAL
We advise on all commercial contracts, including contracts covering outsourcing conducted through a detailed procurement process, services distribution, software licensing, development, products, marketing, manufacturing, supply, maintenance and support, white labeling, collaboration, joint venture agreements and online terms and conditions.

CONSTRUCTION AND PROCUREMENT
The practice is one of the largest transactional construction and procurement practices in the world, with deep experience and expertise in representing owners, developers and lenders in drafting and negotiating construction-related agreements for their global projects.

EMPLOYMENT/BENEFITS
We advise our clients through challenging economic conditions in all areas of employment law from recruitment to exits, counseling employers, acting on disputes and advising on transactional support matters.

ENERGY & PROJECTS
We advise on energy and infrastructure transactions, including M&A, project finance and project development across all natural resources in Africa, including power, oil & gas, mining and renewable energy.

GLOBAL DISPUTES
The practice has experience and expertise in all areas of dispute resolution, including investment treaty, international commercial arbitration and regulatory, with deep-seated experience in common and civil laws. The practice is distinguished by global work, high-profile multinational clients and the very large amounts at stake, with our team representing multinational corporations, financial institutions, industrial groups and state entities.

INTERNATIONAL TRADE/WTO
We advise on the development of strategic market access solutions under existing trade and investment rules and in the context of ongoing bilateral, regional and multilateral negotiations.

M&A
We represent a broad array of companies, as well as governmental entities, private equity firms and financial sponsors, investment banks and other institutions, with our comprehensive experience across all the corporate disciplines, including public M&A, private M&A, joint ventures, alternatives to M&A, corporate advisory and regulatory compliance.

REAL ESTATE
We advise on development and planning, projects and construction, large loan, mezzanine, A/B and preferred equity origination, loan workouts, NPL pool acquisitions, distressed debt acquisition (including loan-to-own strategies), investment, corporate occupation, tax, finance, securitisation, real estate investment fund formation, structuring and joint ventures.

RESTRUCTURING
The practice represents institutional lenders and other secured creditors, buyers and sellers of assets in connection with distressed M&A transactions, consensual and contentious restructurings, insolvent reorganisations, schemes of arrangements, debt for equity swaps and sovereign debt transactions.

TAX
We work with clients on planning and executing business transactions arising in cross border settings, including acquisitions, disposals, joint ventures, fund formations, tax financings, leasing, structure financing, returns to stakeholders and employee benefits.

In some jurisdictions, this may be considered “Attorney Advertising.”
King & Spalding consists of King & Spalding LLP, a Georgia, U.S., limited liability entity, and affiliated limited liability entities in the U.S., England, and Singapore.

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contracts
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cooperation
commercial
commitment
continent
corporate
cultural
dedication
disputes
diverse
dubai
emerging
energy
environmental
experience
expertise
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financial services
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francophone
frankfurt
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investment
international arbitration
joint ventures
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litigation
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