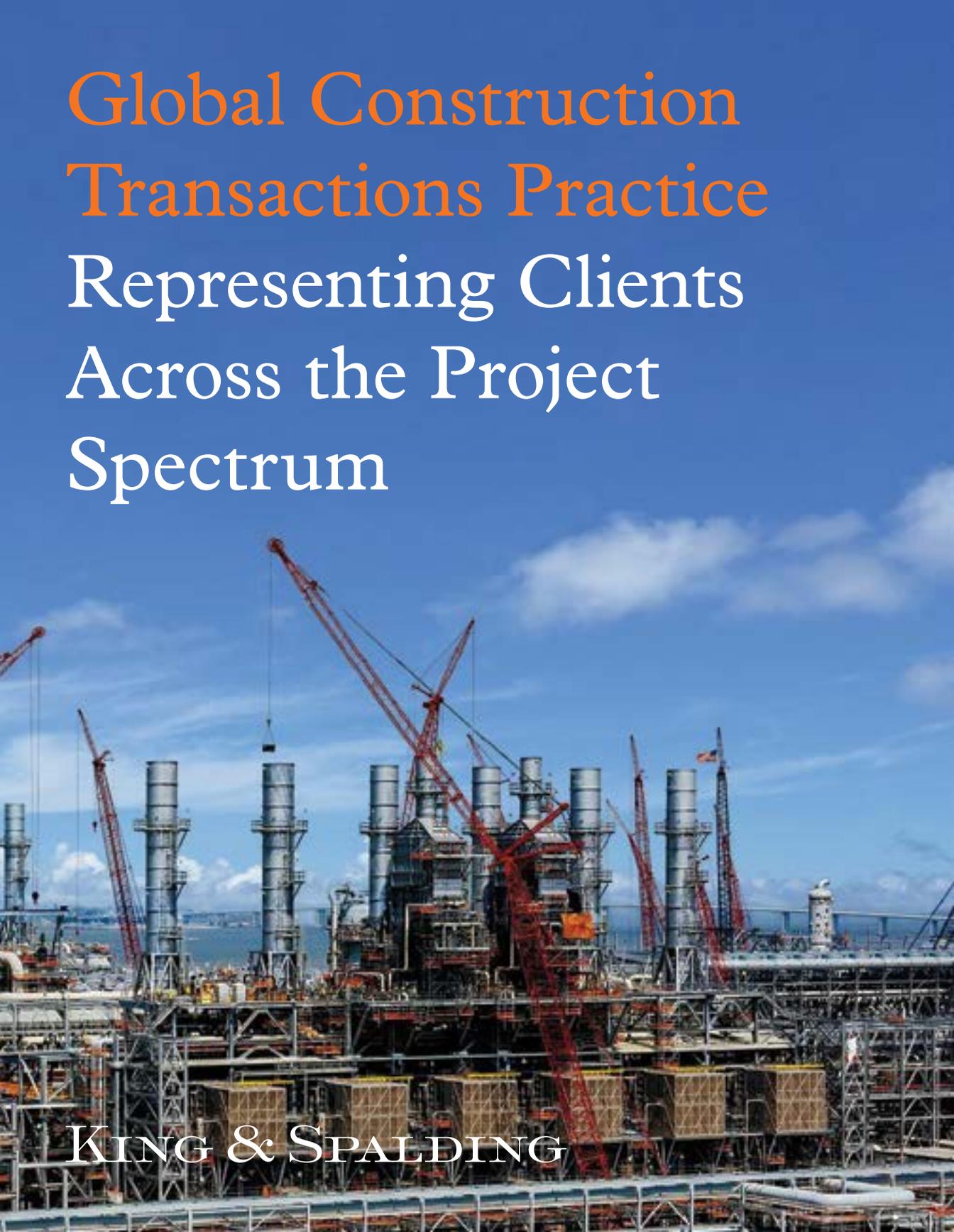


# Global Construction Transactions Practice Representing Clients Across the Project Spectrum



KING & SPALDING

King & Spalding is recognized  
as one of the top three  
construction practices in the  
United States by *Legal 500*.



# Transactional Focus – A Strong Foundation

King & Spalding houses one of the largest construction and procurement practices in the world, currently handling over \$150 billion in construction deals.

Our team concentrates on building the strongest possible foundations for our clients' projects – clear, enforceable construction contracts that best achieve our clients' commercial objectives, minimize or avoid change orders and variations, and withstand disputes.

We generate and negotiate strong contracts because we know the contractors, market terms and market conditions – and in many cases establish the precedent. We know what is bankable for project-financed deals, understand the technical language, and can identify and avoid potential pitfalls.

Because we represent owners, developers and lenders almost exclusively, we are able to provide clients something most general construction practices cannot – representation throughout the entire construction process, including disputes, without conflicts of interest.



# Market Leaders Across Industry Sectors

We have drafted and negotiated EPC agreements for the majority of **LNG** export facilities being built in the United States, most of the recent LNG import terminals built in the United States, and many other export and import projects around the globe, including in Mozambique, Canada, China, Indonesia and Singapore.

We have advised on many of the world's largest **petrochemical** facilities, including the world's largest ever built in a single phase, valued at \$20+ billion.

Our **power** experience encompasses the full spectrum of electricity generation. We have handled the EPC agreement for the world's largest power and desalination project financed in one phase – a \$3+ billion 2730 MW/63 MIGD independent water and power project in Qatar.

We represent nuclear energy clients in the development, operation, decommissioning and strategic planning of nuclear power projects worldwide. Several of our projects are among the world's largest, valued at as much as \$20 billion.

We handle a variety of **oil and gas** projects around the globe, from the development of multibillion-dollar offshore platforms to negotiating construction-related contracts for interstate and cross-border pipelines and gas storage projects.

We represent several of the world's largest **cement manufacturers**. We drafted and negotiated engineering, supply and construction agreements for the world's largest cement manufacturing facility, valued in excess of \$1 billion.

We have represented **mining** clients on major deals, including the drafting and negotiating of an EPCM agreement for the \$1.2 billion expansion of the largest coal mine in Latin America and the largest open-pit coal mine in the world.

We represent many of the leading funds, developers and utility companies developing **district energy projects**, including the first three district cooling projects in the Middle East structured under an innovative public-private partnership (PPP) concession model.

We advise on **culturally significant and architecturally iconic projects**, including Saadiyat Island off the coast of Abu Dhabi, which will house the world's largest cluster of museums, including the Guggenheim and Louvre Abu Dhabi; a megacity project in Makkah, Saudi Arabia; and Jeddah Tower, which will be the world's largest tower, for our client Jeddah Economic Company.

# Our Wide-Ranging Experience

## POWER

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Fossil fuel

- gas-fired/combined cycle
- oil-fired
- coal

Nuclear

Renewable

- wind
- solar
- biomass
- hydroelectric

Waste-to-energy

Compressed air energy storage

## OIL & GAS

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Offshore platforms

FPSOs

Pipelines

Gas storage

- salt dome
- reservoir

## LNG

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Import terminals

Export facilities

## PETROCHEMICAL

## AND REFINERIES

## NATURAL RESOURCES

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Petrochemical

- ethylene
- methanol
- propylene

Refineries

Mining

- copper
- coal
- gold
- bauxite
- phosphate, etc.

Cement manufacturing

Steel mills

Uranium enrichment

Aluminum smelters

## INFRASTRUCTURE AND PUBLIC-PRIVATE PARTNERSHIPS (3PS/ PPPS/PFI)

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Utilities

- district cooling
- desalination
- waste water treatment
- synthetic natural gas
- telecom infrastructure

Roads and tollways

Stadiums

Ports

Roads and railways

High-rises, hotels, office towers, condominiums, mixed use

Megacities

Social infrastructure

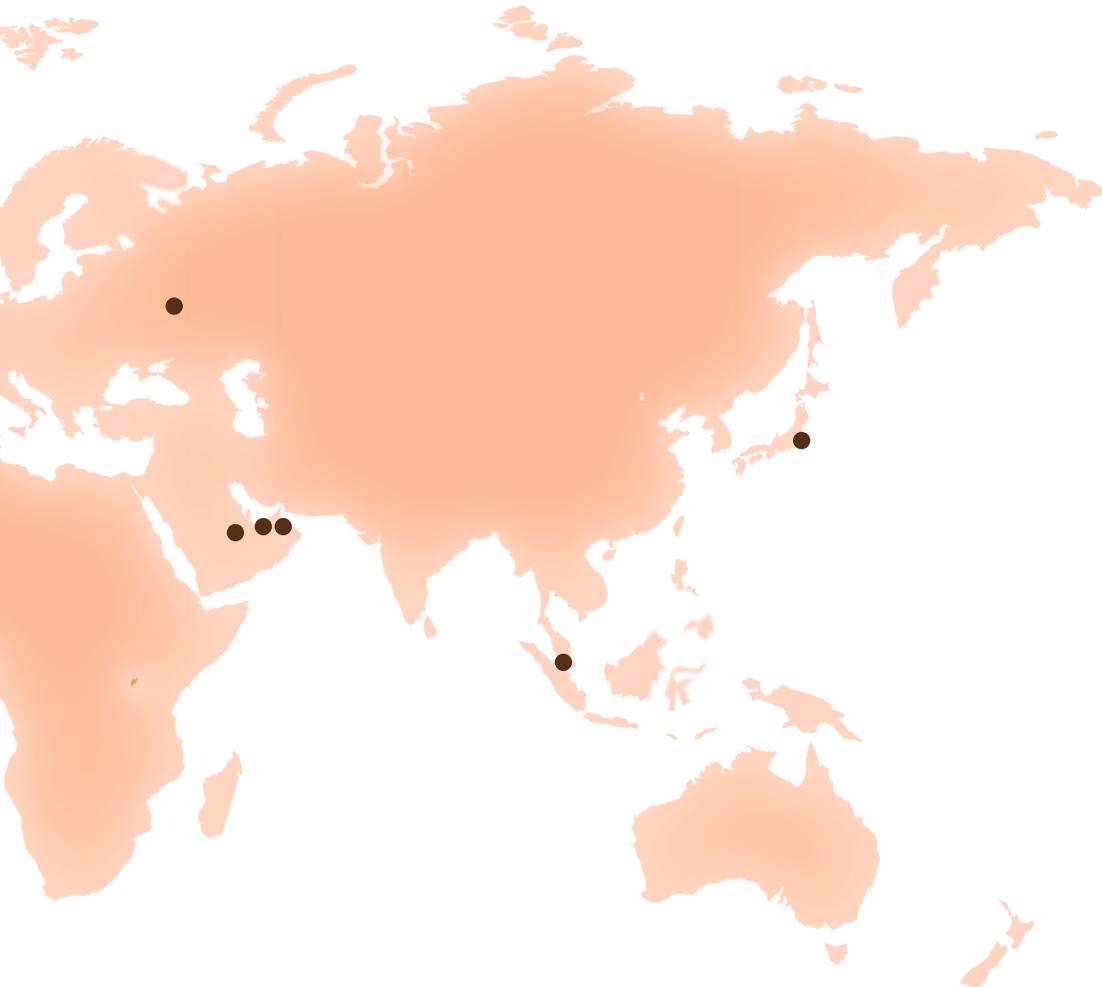
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## Global Reach – Valued Insight

King & Spalding’s construction lawyers have helped draft and negotiate thousands of construction-related contracts for major projects – from as little as \$10 million to over \$50 billion in value – in more than 75 countries on six continents. The team is supported by King & Spalding lawyers specializing in project finance, regulatory and environmental law, arbitration, and litigation.



Albania	Ecuador	Ivory Coast	Nepal	South Africa
Algeria	Egypt	Japan	Nigeria	South Sudan
Angola	El Salvador	Jordan	Oman	Switzerland
Argentina	France	Kazakhstan	Panama	Tanzania
Australia	Georgia	Kenya	Papua New Guinea	Thailand
Bahamas	Germany	Korea	Peru	Trinidad and Tobago
Bahrain	Ghana	Lesotho	Philippines	Tunisia
Brazil	Guatemala	Macau	Portugal	Turkey
Canada	Guinea	Malaysia	Qatar	Turkmenistan
Chile	Guyana	Mauritania	Romania	Uganda
China	Hungary	Mexico	Russia	United Arab Emirates
Colombia	India	Montenegro	Saudi Arabia	United Kingdom
Costa Rica	Indonesia	Mozambique	Scotland	United States
Cyprus	Iraq	Myanmar	Singapore	Venezuela
Dominican Republic	Israel	Namibia	Slovakia	Vietnam



● Locations of the King & Spalding offices worldwide

## Real-World Experience – True Collaboration

At King & Spalding, we are more than just lawyers – we are business advisors fluent in the language of construction who understand the commercial context of our clients’ businesses and can skillfully integrate with their teams.

Many of our construction lawyers are former engineers and construction professionals who are comfortable “rolling up their sleeves” and working with the owners’ engineers, architects and consultants to coordinate the terms and conditions with the technical exhibits and help prevent common pitfalls that occur in technical documentation.

We understand the complicated engineering and technology involved in construction projects and are accustomed to dealing with innovations in the construction industry.

Through our international experience, we have amassed a sophisticated understanding of how to implement projects in emerging markets and uncharted jurisdictions involving parties of diverse cultures.

And our construction team, augmented by the firm’s premier international arbitration and business litigation practices, has extensive prior experience arbitrating and litigating construction disputes, giving our team a strong understanding of problems that can arise during projects and how to avoid or mitigate them.



# When it comes to construction projects, being first-to-market can mean everything.

King & Spalding's construction lawyers help project owners, lenders and developers realize their mission-critical projects, from conceptualization to completion, on schedule and on budget.

## LNG

Cheniere Energy in the drafting and negotiation of EPC agreements in the \$18 billion expansion of its Sabine Pass LNG import facility, the first LNG liquefaction project constructed in the continental U.S.

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Anadarko on all aspects of its \$50 billion LNG liquefaction facility in Mozambique.

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Freeport LNG in the drafting and negotiation of the pre-FEED, FEED and EPC agreement for the \$14+ billion three-train LNG liquefaction facility in Freeport, Texas, in a matter named "Finance Global Deal of the Year: Project Finance" by *The American Lawyer*.

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Singapore Energy Market Authority on the EPC agreement for a new LNG import terminal, the first of its kind in Singapore.

## INFRASTRUCTURE AND COMMERCIAL DEVELOPMENT

Atlanta Falcons Football Club in the drafting and negotiation of architectural and construction agreements for its new stadium.

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Tourism Development and Investment Company on construction projects on the \$27 billion Saadiyat Island master-planned mixed-use development in Abu Dhabi.

## POWER

Independent power producer with the development and operation of a fleet of international nuclear power plants in a Middle Eastern country.

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Suez Energy International and Mitsui & Co., Ltd., on EPC and project agreements for the joint development of a 2730 MW/63 MIGD power and water facility in Qatar, valued in excess of \$3 billion and the largest IWPP project financed in one phase.

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Government of Papua New Guinea in establishing and implementing a PPP to develop, construct, finance, own and operate the \$3.5 billion, 1800 MW Karimui Hydropower project and the 100 km undersea direct current transmission system to export production to Australia.

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DONG Energy on the tender process to develop, construct and operate Europe's largest offshore wind project.

## OIL AND GAS

Port Barre Investments, LLC, in all construction and development aspects of a 15.6 Bcf salt dome gas storage facility in Louisiana.

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Tallgrass Energy Partners in the drafting and negotiation of engineering, construction and procurement contracts to develop a crude oil pipeline involving the conversion of approximately 432 miles of gas pipelines to crude service and building approximately 260 miles of new pipeline.

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Asian Development Bank, as project and construction counsel and facilitator for the 1127-mile TAPI natural gas pipeline project between Turkmenistan, Afghanistan and India, one of the world's largest cross-border pipeline projects.

## MINING AND CEMENT MANUFACTURING

Holcim (US) Inc. in the drafting and negotiation of engineering, supply and construction contracts for the world's largest cement manufacturing facility.

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BHP Billiton in the drafting and negotiation of an EPCM contract for engineering, procurement and construction management of a \$1 billion copper mining facility in Chile.

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Carbones del Cerrejón in the \$1.2 billion expansion of the world's largest open-pit coal mine and associated rail and port built in Colombia.

## PETROCHEMICAL AND REFINING

Sadara Chemical Company on all aspects of the engineering, procurement and construction of the largest petrochemical facility ever built in a single phase, valued at \$20+ billion.

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Sasol Chemicals (USA) on the EPCM agreement and construction and procurement contracts to develop and construct an \$8.1 billion chemical complex in Louisiana, representing the largest foreign investment in a U.S. project.

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Yuhuang Chemical in the drafting and negotiation of the EPC agreement for a multibillion-dollar world-scale methanol manufacturing complex, representing the first major foreign direct investment by a Chinese company in Louisiana.

## OTHER MATTERS

Global company in the drafting and negotiation of construction-related agreements for a multibillion-dollar nuclear uranium enrichment facility, the first new nuclear facility to be permitted in the U.S. in almost 30 years.

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ACWA Holding and Air Products on the contract to build, own and operate the world's largest industrial gas complex to supply 75,000 metric tons per day of industrial gases to Saudi Aramco's refinery in Saudi Arabia.

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Developers on over 45 major district energy schemes globally, including construction of the district energy, power, water and sewage treatment plants for the world's tallest tower, the district energy plant for Dubai Expo 2020 and one of the world's largest district energy plants in Abu Dhabi.

## What the industry says about our construction practice:

“Considering the many millions of dollars that we save our company with their help, their value far exceeds the money that we pay for them.”

— Construction client to *Chambers USA*

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“The firm is renowned for advising on energy infrastructure transactions; indeed it is considered to be ‘top in the EPC industry’ and is ‘the go-to firm for large oil and gas projects on the Gulf Coast.’ It also has a reputation for housing some ‘very tough negotiators’ and wins praise for its ‘extremely fast response times.’”

— *Legal 500*

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“Many of the attorneys have a background in engineering, allowing them to provide ‘broad thinking and strategic, realistic and pragmatic’ advice.”

— *Legal 500*

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Top 15 construction practice in the world

— *Who’s Who Construction*

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“The firm’s got some great people who can advise on both projects and contentious work. They are very switched on, commercial and client-oriented.”

— Construction client to *Chambers Global*



# Representative Clients

Abu Dhabi Airports  
Company

AES Corporation

AGL Resources

Agrium

ALDAR Properties

Anadarko

Ares/Energy Investor Funds

Atlanta Falcons Football  
Club

Axiall

Carbones del Cerrejón

CEMEX

Cheniere Energy

Chevron

Crestwood Midstream  
Partners

The Dow Chemical  
Company

Engie/GDF Suez

Exelon Corporation

Freeport LNG  
Development

Gulf Farabi Petrochemical  
Company

Gulf LNG

Haddington Ventures

Hess Corporation

Jabal Omar Development  
Company

Jeddah Economic Company

Kinder Morgan/Southern  
LNG, Inc.

Lotte Chemical

Motiva

Mubadala Development  
Company

Noble Energy

Northville Industries

NuScale

PNG Power

Sadara Chemical Company

Sarawak Energy

Sasol

Saudi Aramco

Shell

Singapore Energy Market  
Authority

SN Power

SunEdison

Tallgrass Energy Partners

Tourism Development and  
Investment Company

United Eastern Group

Veolia

Yuhuang Chemical



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Cover photo of the Sabine Pass LNG export facility, Cheniere Energy, Inc.