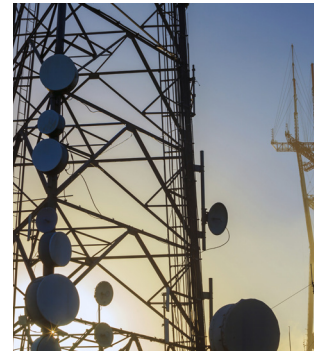


Moscow Office

Telecommunications, Media and Technology



Practice Highlights

The King & Spalding team in Moscow has unique expertise in matters related to the media and entertainment industries, including film production and distribution, carriage of television channels, advertising deals and computer technology, which is something few international firms in Russia can offer.

Our lawyers advise on a wide range of issues from corporate and contractual to regulatory and IP matters.

The lawyers in King & Spalding's Moscow office have a long history of advising Russian and international corporations. Our creativity, ability to find solutions, business-mindedness and high quality of work are consistently regarded by clients as King & Spalding's strengths.

In 2014, *Legal 500* recommended King & Spalding's IP and TMT practices in Moscow. Moscow partner Alla Naglis also was recognized as a leading TMT counsel.

Representative Experience

Lawyers in the TMT Practice Group's Moscow office have engaged in the following representations, among others:

- Represented the **largest Russian-language Internet search engine** in connection with an \$80 million acquisition of a web resource, including antitrust clearances.
- Advised **ITG**, one of the leading Russian groups providing software and hardware solutions for businesses, in matters involving software development and licensing and in financing matters ranging on average from \$20 million to \$50 million.
- Advised **T-Platforms** (a Russian supercomputer, software, device and integrated circuit manufacturer) on contractual issues in connection with software and device development and licensing and with respect to a compute cluster solution, equipment and related services.
- Advised a **major international media and entertainment group** on international compliance matters, including privacy matters in internal policies and audits and compliance due diligence with respect to Russian counterparties.
- Advised a **major international media and entertainment group** in connection with a potential strategic restructuring of its TV channel business in Russia amid the changing regulatory landscape.
- Advised **InComm** (the industry-leading marketer, distributor and technology innovator of stored-value gift and prepaid products) on establishing its operations in Russia, including in regard to contractual issues surrounding the launch of an electronic prepaid iTunes product in Russia.

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Representative Experience (Cont'd)

- Represented a **major Russian telecom operator** in a contemplated US\$500 million acquisition of a group of companies engaged in the cable TV and IPTV business, including complex due diligence with respect to the target networks and regulatory advice involving, among other issues, licensing and strategic investment clearance.
- Represented a **major international media and entertainment group** in connection with the contemplated acquisition of a Russian network of TV stations, including complex due diligence and regulatory advice.
- Advised a **major Russian media holding company** on the acquisition of a chain of first-class movie theaters in Russia, which included complex, multi-object due diligence.
- Advised virtually all **Hollywood “majors”** and other key international media and entertainment companies on all legal aspects of the film industry, including co-productions and co-financing of films and film distribution matters involving structuring, regulatory, contractual and IP issues.
- Represented **OJSC URALSIB Bank** in connection with the legal aspects of acquiring, modifying and supporting an integrated banking IT system, including the enforcement of software development agreements.
- Advised one of the **leading U.S. telecommunications companies** in connection with expanding its operations into Russia and structuring a full-scale presence, including corporate, regulatory, IP, contractual and employment issues.
- Advised a **customer finance startup company** on personal data issues in connection with big data operation for advertising purposes.
- Advised **major international TV channels** on day-to-day corporate, contractual, regulatory (including licensing) and IP issues in connection with cable, satellite and free-to-air broadcasting in Russia, TV production and channel distribution.
- Advised a **European venture fund** controlled by Baring Vostok Capital Partners in connection with equity investment in a Russian company owning and operating one of the leading Russian Internet shops.
- Advised a **Hollywood “major”** in the first-ever acquisition of distribution and sequel rights to the Russian motion pictures “Night Watch” and “Day Watch” by Timur Bekmambetov from Channel One, the largest Russian free-to-air TV channel.
- Represented **GAZ Group**, the largest Russian car manufacturer, in a number of deals within the framework of its first-ever global expansion efforts, including a long-term, multimillion-dollar deal to buy production assets and a technology license to manufacture two DaimlerChrysler car models under GAZ brands in Russia and a multimillion-dollar technology licensing agreement with Renault Trucks S.A.S.
- Represented a **U.S. publishing house** in a number of Russian litigations in connection with the unauthorized distribution of Russian translations of psychometric typology questionnaires in Russia.
- Represented a **major Russian-language Internet portal** and provider of other Russian language e-commerce services in connection with a number of financing transactions (including a private placement and merger) and in a variety of contractual, regulatory and IP matters, including trademark and domain name protection, software development and licensing.
- Represented a **U.S. telecommunications infrastructure equipment manufacturer** on contractual and regulatory issues in connection with a number of network deployment projects across Russia.

Contacts

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