Denis A. Fallon (Archie)

ASSOCIATE

CONTACT

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PROFILE

Archie Fallon is an associate in King & Spalding's Global Transactions Practice Group. Mr. Fallon's practice focuses on acquisitions and divestitures, joint ventures, energy project transactions, private equity transactions, and corporate governance matters. Mr. Fallon has significant experience advising clients involved in the oil, gas, and power sectors of the energy industry.

Mr. Fallon was elected into Order of the Coif and graduated *summa cum laude* from the University of Tennessee in 2007. While in law school, he was an Articles Editor for the *Tennessee Law Review* and a Baker Scholar. Mr. Fallon obtained a B.A. *with distinction* from the University of North Carolina at Chapel Hill, where he majored in History. He is admitted to practice in Texas.

Publications

- P. Weems, D.A. Fallon, *Cross-Border Petroleum Reservoir Development Tactics,* Energy Law 360 (May, 2012).
- J.L. Southalan, K.S. Culotta and D.A. Fallon, Oil, Gas & Energy Law Journal 4, *Indigenous People and Resources Development* (2011).
- *King and Spalding Client Alert*: The Sun Sets on the Texas Business Corporation Act (2010).
- Annual Report on International Energy and Resources Transactions - The Year in Review: 2008, American Bar Association (2009) (Reports on the Asia and South America).
- Annual Report on International Energy and Resources Transactions - The Year in Review: 2007, American Bar Association (2008) (Reports on the Americas and the Middle East).

PRACTICES

Energy & Natural Resources
International
Energy M&A
Infrastructure Finance
Mergers & Acquisitions
Energy Maritime
Energy Private Equity
Energy Project Development
Private Equity
LNG

MEMBERSHIPS

American Bar Association
Texas Bar Association
Houston Bar Association
King & Spalding Pro Bono Committee
Association of International Petroleum Negotiators

EDUCATION

J.D., summa cum laude, The University of Tennessee
B.A., with distinction, University of North Carolina

ADMISSIONS

Texas

MATTERS

Representative Matters

Select acquisitions, divestitures and joint venture experience includes:

- Representation of GE Energy Financial Services in the formation of a $300 million joint venture with NRG Energy and ConocoPhillips focused on investments in next-generation energy technology companies;
- Representation of Bobcat Gas Storage, a joint venture between Haddington Ventures and GE Energy Financial Services, in the $540 million disposition of a salt cavern gas storage project with approximately 19 bcf of storage capacity to Spectra Energy Transmission (NYSE: SE);
- Representation of a private equity fund in the $520 million disposition of salt cavern gas storage assets with approximately 30 bcf of storage capacity to an infrastructure-focused private equity fund;

- Representation of NIC Holding Corp. in the $189 million disposition of a petroleum products and renewable fuels trading division to an affiliate of Noble Group Limited (SGX: N21);
- Representation of Arcapita Bank B.S.C.(c), a Bahrain-based investment bank, in its $695 million acquisition from LS Power of the Bosque power plant, an 800 MW natural gas-fired electric generating facility in Texas; and
- Representation of Mr. R. Drayton McLane, Jr. and the Houston Astros Baseball Club in the team's sale to a private equity consortium led by Mr. Jim Crane.

Select project development and energy transactions experience includes:

- Representation of Anadarko Petroleum in the development of a proposed greenfield LNG export project in Mozambique;
- Representation of Noble Energy in the monetization of gas reserves in Equatorial Guinea;
- Representation of Gulf LNG in the development of an LNG receiving terminal in Pascagoula, Mississippi with approximately 6.6 Bcf of storage tank capacity and 1.3Bcf/d of base send-out capacity;
- Representation of Bobcat Gas Storage during the financing and development of a salt cavern natural gas storage facility located in St. Landry Parish, Louisiana;
- Representation of an international power company in respect of project agreements for a 200 MW gas-fired power plant near Lima, Peru;
- Representation of enXco Development, a division of EDF, in its acquisition and development of wind farm projects in Texas; and
- Representation of Mirant Corporation (NYSE: MIR) with the drafting and negotiation of a turbine supply contract for a 800 MW natural gas-fired combined cycle power plant outside of San Francisco, California.

Select private equity experience includes:

- Private placement of securities and formation of a private equity fund for portfolio investments primarily in the midstream energy sector with targeted capital commitments of approximately $350 million;
- Private placement of securities in a co-investment fund formed for the purpose of acquiring, alongside an existing, affiliated Houston-based private equity fund, a portfolio of gas gathering and processing assets;
- Representation of a Sao Paulo, Brazil-based private wealth fund in the reorganization of international subsidiaries holding over $1 billion worth of securities of Brazil Stock Exchange-listed companies;
- Representation of Avista Capital Partners, a private equity group, in its $30 million acquisition of convertible preferred stock and warrants from Geokinetics, Inc., a geoseismic imaging company (AMEX: GOK); and
- Representation of a Switzerland-based private equity group in its investment in a U.S.-based commercial real estate finance firm.

NEWS & INSIGHTS

NEWS

16 Nov 2012	**King & Spalding Advises Haddington Energy Partners on $350 Million Private Equity Fund**
16 May 2011	**King & Spalding Advises in Sale of Houston Astros**
16 Jul 2010	**King & Spalding Advises Haddington Ventures in the $540 Million Sale Of Bobcat Gas Storage Facility to Spectra Energy**

PUBLICATIONS

04 Jan 2013	**Wind Power and Biofuel Production Tax Credits Survive Fiscal Cliff**
23 May 2012	**Cross-Border Petroleum Reservoir Development Tactics**
01 May 2012	**Energy Newsletter - May 2012**
11 Jan 2010	**The Sun Sets on the Texas Business Corporation Act**