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Be a good counselor, not just a good lawyer.

Our clients expect us not only to know the law, but also to be trusted counselors. We seek to establish true partnerships and give advice with integrity and candor.

One of our clients observed that it is easy to be a good lawyer – it is more difficult to be a good counselor. First and foremost, we hire people who demonstrate an uncompromising commitment to quality and client service – but

we expect even more from our lawyers. Becoming a good counselor requires commitment to learning our clients’ businesses and caring enough about them to have open, honest, and sometimes difficult conversations.

“[King & Spalding] is more like a business partner to us.”

—King & Spalding Client