

04

Solve problems, don't just spot issues.

Our clients need answers to business questions. We don't just spot issues, we help avoid and solve problems.

Law school teaches future lawyers to be issue-spotters. However, that skill is only one aspect of what clients need from their lawyers. Our lawyers not only help clients identify problems, they also help clients avoid problems in

the first instance and resolve those that do arise. Key to a lawyer's effectiveness in serving clients at the highest level is this problem-solving skill – and we look for it in our recruits.

“Problem solvers, not just problem identifiers – they are great at that.”

—King & Spalding Client